



## **Dir of Product Management**

### **About Decision Engines**

Decision Engines is a next generation RPA (Robotic Process Automation) and Business process robotics startup utilizing the power of AI to put business processes on “auto-pilot”. Decision Engines cognitive automation platform disrupts this multi-billion dollar industry by focusing on automating people out of these processes using deep learning based AI powered bots and intelligent process orchestration. This is a unique opportunity to change the future of global enterprise businesses operations and anchor the “Autonomous Enterprise” vision.

Decision Engines is based in Palo Alto and venture funded by [The Hive](#). The Hive is a fund and co-creation studio for AI powered enterprise applications.

### **About the role**

The Dir of Product role gives the successful candidate the opportunity of championing the disruptive application of cognitive robotic process automation & process orchestration in the fortune 500 back office operations. The role is pivotal to delivering the product vision through leading all aspects of product management, creation of partner ecosystem, early business development and product marketing.

### **Responsibilities**

- Drive product direction, product plans/roadmaps, product evolution and product lifecycle
- Developing business cases, identify and assess business opportunities
- Identify, develop, and manage contractual, technical, and consulting relationships with strategic partners and providers
- Gather, validate, and evaluate product/market requirements through market and customer research, competitive and product research.
- Develop user stories for product features to include effective product and user interface design, rapid prototyping and deliver customer demos
- Work very closely with engineering to drive disruptive innovation and development prioritization at the fast pace of an early-stage startup
- Generate Product marketing material for communicating product value to potential customers.
- Represent Decision Engines in industry-wide forums

### **About you**

- You have a strong interest and are excited by the future of the Autonomous Enterprise

- You have innovative ideas that have the ability to change how business process automation is achieved and delivered.
- You have passion for creating customer value by applying cutting edge innovations in data science & technology
- You love talking to customers and partners.

**Desired Qualifications**

- Understanding of the business process automation market and vendor landscape to clearly define and position the Decision Engines product offering
- Familiarity of trends in process automation technologies like RPA, BPaaS, SOA, BPM etc.
- Familiarity with process automation & ERP platforms like NetSuite, Salesforce etc.
- MBA from a top tier school